#### **Section: General**

| **Field** | **Type** |
| --- | --- |
| Application No. | Text |
| Date of Request | Date |
| LCV | Checkbox |
| PMKJ – YES | Checkbox |

#### **Section: Relationship Detail**

| **Field** | **Type** |
| --- | --- |
| Branch Code | Text |
| City | Text |
| Sales Officer Employee No. | Text |
| Sales Manager Emp No. | Text |
| FR/BR Employee No. | Text |
| Channel | Text |

### **Section: Applicant Personal Detail**

| **Field** | **Type** |
| --- | --- |
| Applicant Name | Text |
| CNIC | Text |
| CNIC Issuance Date | Date |
| CNIC Expiry Date | Date |
| Date of Birth | Date |
| Father / Husband Name | Text |
| Gender | Radio Btn |
| Mother Maiden Name | Text |
| Residence Landline No. | Text |
| Marital Status | Text Radio btn |
| Cell No. | Text |
| Residence Tenure (Months) | Number |
| Residence Type | Radio Btn (Own / Rented) |
| No. of Dependents | Number |
| Education Level | Dropdown |
| Current Residence Address | Textarea |
| Permanent Residence Address | Textarea |

### **Section: Applicant Business Detail**

| **Field** | **Type** |
| --- | --- |
| Company Name | Text |
| Company Legal Status | Dropdown (e.g., Proprietorship) |
| Group Name (if any) | Text |
| Experience (No. of years/month) | Number |
| Landline No. | Text |
| Cell No. | Text |

**Sector (Checkboxes):**

* SE
* ME
* Manufacturing
* Traders - Distributors
* Wholesaler / Retailer
* Services
* Individuals

|  |  |
| --- | --- |
| National Tax No. | Text |
| Tax Payer | Radio Btn (Yes / No) |
| Email | Email |
| Nearest Landmark | Text |
| No. of Employees (incl. contractual) | Number |
| Annual Sales in PKR | Number |
| Business Address | Textarea |
| Political Affiliation (if any) | Text |
| UBL Bank A/C No. (if any) | Text |
| UBL Bank Title of A/C (if any) | Text |
| Fax No. | Text |
| Date of company / business est. | Date |
| Business premises | Checkbox (Owned / Rented) |
| Registration No. (if applicable) | Text |
| Main Business Account - Bank Name | Text |
| A/C No. | Text |
| A/C Opening Date | Date |

### **Section: Vehicle Detail**

| **Field** | **Type** |
| --- | --- |
| Manufacturer | Text |
| Model | Text |
| Year of Manufacture | Number |
| Local assembled / Imported | Radio Btn |
| New / Used | Radio Btn |
| Engine No. | Text |
| Engine size (CC) | Number |
| Chassis No. | Text |
| Purchase of Advance (POA) | Checkbox |
| Purchase of Delivery (POD) | Checkbox |
| Vehicle Price | Number |

### **Section: Seller / Dealer Detail**

| **Seller's Detail** | **Dealer’s Detail** |
| --- | --- |
| Name | Name |
| CNIC | Email |
| Residence Address | Address |
| Contact No. | Contact No. |

**Proposed Loan Detail**

| **Field** | **Type** |
| --- | --- |
| Vehicle Name | Text |
| Desired Loan Amount | Number |
| Tenure in Years | Number |
| Pricing | Text |
| Down Payment % | Number |
| Down Payment Amount | Number |
| Insurance Company Name | Text |
| Tracker Company Name | Text |

### **References Detail**

#### **Reference 1 & Reference 2**

| **Field** | **Type** |
| --- | --- |
| Name | Text |
| CNIC | Text |
| Relationship | Text |
| Address | Textarea |
| Contact No. | Text |

### **Existing Business & Personal Loan Details**

| **Field** | **Type** |
| --- | --- |
| Type of Facility | Text |
| Amount | Number |
| Tenor | Number |
| Purpose | Text |
| Security/Collateral – Nature / Particular | Text |
| Security/Collateral – Value | Number |
| Repayment Frequency (Monthly / Quarterly) | Dropdown |

### **For Small Enterprises**

#### **Brief Description of Business**

| **Field** | **Type** |
| --- | --- |
| Products or Services Offered | Textarea |

### **Market Information**

#### **Suppliers & Customers**

| **Field** | **Type** |
| --- | --- |
| Name | Text |
| Terms of Trade (Cash or Credit Based) | Text |
| Cash (%) | Number |
| Credit (%) | Number |
| Tenor | Number |
| Relationship Since (No. of Years) | Number |

### **Financial Indicators (amount in Rs.)**

| **Field** | **Type** |
| --- | --- |
| Assets | Number |
| Liabilities | Number |
| Borrowings | Number |
| Revenue | Number |
| Expenses | Number |

**FOR MEDIUM ENTERPRISE**

### **Brief Description of Business**

| **Field** | **Type** |
| --- | --- |
| Products & Services Offered | Textarea |

### **Market Information**

#### **Suppliers**

| **Field** | **Type** |
| --- | --- |
| Name | Text |
| Terms of Trade (Cash or Credit Based) | Dropdown |
| Cash (%) | Number |
| Credit (%) | Number |
| Tenor | Number |

#### **Customers**

| **Field** | **Type** |
| --- | --- |
| Name | Text |
| Terms of Trade (Cash or Credit Based) | Dropdown |
| Cash (%) | Number |
| Credit (%) | Number |
| Tenor | Number |

### **Financial Indicators**

#### **Assets & Revenue Section**

| **Field** | **Type** |
| --- | --- |
| Cash in Hand | Number |
| Cash at Bank | Number |
| Inventory Value | Number |
| Investments | Number |
| Fixed Investments | Number |
| Current Assets | Number |
| Total Assets | Number |

#### **Liabilities & Performance Section**

| **Field** | **Type** |
| --- | --- |
| Current Liabilities | Number |
| Borrowings | Number |
| Total Liabilities | Number |
| Total Equity | Number |
| Gross Revenue | Number |
| Total Expenses | Number |
| Profit after Tax | Number |